

#### **Development rational**



Brown skin spots can be caused by excessive sun exposure, age, oral contraceptives, use of photosensitising products.

In addition freckles and pigmentation around scars caused by acne or surgical intervention represent other kind of brown skin spots.

Brown skin spots are usually lightened by using specific depigmenting products. K5® is one of the most effective depigmenting products on the market, because it contains **Pidobenzone**, a very powerful depigmenting agent.

## **Development rational**



Brown skin spots can also be lightened by laser application, but removal of brown spots by the laser is sometimes incomplete and a brown circular spot all around the area of the lightened spot can remain.

#### Indication for use



K5 cryolaser® is an anti-brown spots skin lipogel expecially formulated for a use combined with the laser application.

The aim of its use is the lightening of the thin brown spot remaining after laser application.

#### **Formulation**



The formulation is the same as K5®, except salicilic acid.

Salicilic acid in K5<sup>®</sup> has a keratolytic property adjuvant to the depigmenting activity of pidobenzone.

After laser application the skin is damaged by it and the use of salicilic acid is not advisable and not necessary.

#### For this reason K5 Laser does not contain this ingredient.

Sun protection is still advisable because it prevents from the formation of new brown spots, thus the sun filter contained in K5® is used in K5 cryolaser® too.

#### **Packaging**





While K5 is used on the whole brown spot,

K5 cryolaser® is applied

on the thin spot remaining after laser application.

For this reason K5 Laser is contained

in a specific PinPoint tube that allows

the application of small quantities of lipogel

on very small areas of the skin

by means of a thin silicon point.

Considering the small quantities of lipogel applied,

K5 cryolaser® is available in a 20 ml tube.

# **Efficacy**



K5 cryolaser® has been specifically tested on patients undergoing laser application for removal of brown skin spots.

## **Positioning**



K5 cryolaser® is positioned as cosmetic product, but upon request it can be made available as medical device.

#### **Advantages**



From a marketing point of view, K5 cryolaser® is a useful tool for dermatologists because:

- It does not compete with the laser application performed by himself;
- It completes the removal of the spot and avoids to the dermatologist eventual
- complaints from patients experiencing the residual spot;
- Incidence of its cost is limited compared to the cost of the laser application.



# Thank you for your attention